**Key Partners**

**Manufacturers**

* ThomasNet: (<https://www.thomasnet.com/>)
* MFG.com: (<https://www.mfg.com/>)
* Thermoplan AG (<https://www.thermoplan.ch/en/home>)
* Samsung
* Phillips
* Nespresso
* Keurig
* Mr. Coffee

**Distributors**

* Ingram Micro: <https://www.ingrammicro.com/>

**Espresso Machine Component Suppliers**

* Espresso Parts: (<https://www.espressoparts.com/>)
* Cafeparts: (<https://www.cafeparts.com/>)
* Whole Latte Love: (<https://www.wholelattelove.com/>)
* Seattle Coffee Gear (<https://www.seattlecoffeegear.com/>)

**Ice Machine Component Suppliers**

* Ice-O-Matic: (<https://www.iceomatic.com/>)
* Manitowoc Ice: (<https://www.manitowocice.com/>)
* Easy Ice: (<https://www.easyice.com/>)
* Specialty Coffee Roasters
  + Intelligentsia
  + Counter Culture Coffee
  + Blue Bottle Coffee
* High-end appliance stores - Williams Sonoma

**Resources**

**Human Resources**

* Tech recruiter
* Mechanical Engineers
* Electrical Engineers
* Software Developers
* AI Specialists
* Culinary Experts
* Coffee Experts
* Industrial Designers
* Marketing and Sales Professionals

**Physical Resources**

* Prototyping Facilities / Warehouse
* Testing Lab
* Coffee equipment
* Computers and technology for office
* Manufacturing Partners (Key Partners)
* Supplier Network

**Financial Resources**

Seed Funding

Small Business Loan